

**APRIL 9 - 11, 2025** 

GRAND HYATT NASHVILLE



## **EARLY BIRD PRICING...**

Register early to enjoy discounted pricing...

**\$200 OFF** (\$695 per person) if registered by 1/10/25, or

**\$100 OFF** (\$795 per person) if registered by 2/14/25

Register Now at <u>www.SoftProCorp.com/SPUG</u>





**APRIL 9 - 11, 2025** 



### Join Us in Music City

#### Training... Networking... Collaboration

Please join us for SoftPro's 26<sup>th</sup> Annual User Group Conference April 9 - 11, 2025 at the Grand Hyatt Nashville in Nashville, Tennessee. Choose from a variety of sessions to tailor the conference to your needs as a closing and title professional. Network with other SoftPro users and industry experts from across the country.

Kick off the conference at the Wednesday evening networking reception and banquet with a beautiful rooftop view over downtown Nashville.

General sessions for all attendees and breakout sessions for specific areas of interest will commence on Thursday and run until midday Friday. You will have the opportunity to collaborate with other SoftPro users, hear from industry experts on topics that affect you, and talk one-on-one with the SoftPro professionals on-site.

All attendees will attend the General Sessions, and you can build your own agenda by choosing from breakout sessions in three categories:

- UNIVERSAL SESSIONS For all SoftPro users regardless of which SoftPro edition you use
- STANDARD & ENTERPRISE TRACK Specific to SoftPro's Standard & Enterprise edition users
- SELECT TRACK Specific to SoftPro Select edition users

#### The ONLY Conference Exclusive to SoftPro Users!

We couldn't be more excited to be hosting our conference in Nashville for the very first time. Located in the heart of downtown Nashville on Broadway, the Grand Hyatt Nashville offers modern luxury and southern hospitality.

- Located in downtown Nashville on Broadway just steps from dozens of live music venues that Nashville is known for
- Only 9 miles from Nashville International Airport (BNA)
- 24 hour fitness center
- Outdoor rooftop pool
- Home to one of the highest rooftop bars in Music
   City with spectacular city views

#### **EARLY BIRD SAVINGS**

Register by January 10, 2025 and take \$200 off each registration!





## Schedule of Events

Schedule of Events  Wednesday, April 9 <sup>th</sup>	
2:00 pm - 5:00 pm	Conference Registration Check-In
2:00 pm - 5:00 pm	Support Lab (by appointment)
6:30 pm - 9:00 pm	Opening Banquet
Thursday, April 10 <sup>th</sup>	
7:30 am - 8:30 am	Continental Breakfast, Registration & Networking
7:30 am - 11:50 am	SoftPro Innovation Showcase & Exhibits Open Support Lab (by appointment beginning at 8:00 am)
8:30 am - 8:50 am	General Session: Welcome & Opening Remarks  Joyce Weiland, President, SoftPro  Patrick Hempen, Chief Customer Officer, SoftPro
8:50 am - 9:50 am	General Session: Keynote TBA
10:00 am - 11:50 am	Breakout Sessions by Track
11:50 am - 1:00 pm	Lunch
1:00 pm - 2:50 pm	Breakout Sessions by Track SoftPro Innovation Showcase & Exhibits Support Lab (by appointment)
2:50 pm - 3:20 pm	Networking - Exhibitors & SoftPro Innovation Showcase
3:20 pm - 5:10 pm	Breakout Sessions by Track SoftPro Innovation Showcase & Exhibits Support Lab (by appointment)
6:30 pm - 9:30 pm	Special Event: <b>BROADWAY BASH @ OLE RED</b> Shuttles will run from the Grand Hyatt Nashville to Ole Red @ 300 Broadway beginning at 6:10 PM
Friday, April 11 <sup>th</sup>	
7:30 am - 8:30 am	Continental Breakfast & Networking
7:30 am - 11:50 am	SoftPro Innovation Showcase & Exhibits Open Support Lab (by appointment beginning at 8:00 am)
8:30 am - 9:20 am	General Session: <i>An Industry and Regulatory Update</i> <b>Leslie Wyatt</b> , Director of Regulatory Compliance, SoftPro
9:20 am - 9:50 am	General Session: Announcements and Raffle Winners

**Breakout Sessions by Track** 

10:00 am - 11:50 am

## **General Sessions**

General Sessions are included for all attendees regardless of track.

SPUG 2025 Welcome & Opening Remarks (Thursday 8:30 – 8:50 am)

Joyce Weiland, President, SoftPro

#### Patrick Hempen, Chief Customer Officer, SoftPro

We are thrilled to welcome you to SoftPro's 2025 User Group Conference in the heart of Music City! Thank you for joining us for our 26th annual conference! Your continued support of SoftPro helps make our closing and title products the best in the industry.

SoftPro President, Joyce Weiland, and SoftPro Chief Customer Officer, Patrick Hempen, will kick off the conference. Learn about the latest SoftPro happenings, conference announcements, and can't-miss conference sessions.

General Session Keynote TBA (Thursday 8:50 - 9:50 am)

## State of Our Industry Update - Leslie Wyatt, SoftPro Director of Regulatory Compliance (Friday 8:30 - 9:20 am)

No SoftPro conference would be complete without SoftPro's Director of Regulatory Compliance, Leslie Wyatt, sharing her expertise and insights. What does a new administration in the White House mean for our industry?

Join Wyatt for an industry update on the housing market, interest rates, FinCen and more. We'll look at what's going on with the CFPB, and when and who we can expect the next director to be. Wyatt will provide a regulatory overview on what's new on Capitol Hill, what the shift in congressional seats means for the title and real estate industry and what we can expect the housing market to look like in 2025.

## SoftPro Innovation Showcase

Visit the SoftPro Innovation Showcase to talk one-on-one with a professional from SoftPro. Experts will be available to showcase a variety of SoftPro services and products and to answer your general "How to...?" questions. No appointment is necessary, so stop by at your convenience to pick the brains of our SoftPro staff. Featured booths include:

- Consulting & Implementation
  - Training Services
- Custom Integrations & API

(Application Program Interface)

• Tech Talk (IT & Technical Services Group)

- Trust Account Reconciliation Services
- Custom Documents and Reports
- SoftPro 360 & ClosingsLIVE -

Featuring SoftPro Sign and SoftPro Banking

SoftPro Innovation Showcase hours are:

Thursday, April 10

7:30 am - 11:50 am and 1:00 pm - 5:10 pm

Friday, April 11

7:30 am - 11:50 am

## Support Lab by Appointment

The Support Lab is open to all attendees of the SoftPro User Group Conference. A signup link for Support Lab appointments will be emailed to all registered attendees prior to the conference. Appointments will be available on a first-come, first-served basis via the signup link.

• Wednesday, April 10 2:00 pm - 5:00 pm

• Thursday, April 11 8:00 am - 11:50 am and 1:00 pm - 5:10 pm

Friday, April 12
 8:00 am - 11:50 am

## **Breakout Sessions**

The conference features two tracks based on the edition of SoftPro that you use (Standard & Enterprise Track or Select Track). In addition to track-specific breakout sessions, you may attend universal sessions geared to any SoftPro user. Breakout sessions are categorized as follows:

**UNIVERSAL** for all SoftPro Users

**STANDARD & ENTERPRISE TRACK** for Standard or Enterprise Edition Users

SELECT TRACK
for Users of Soft Pro's Select Edition

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#### UNIVERSAL SESSIONS

for All SoftPro Users

Universal sessions are applicable to all conference attendees regardless of what edition of SoftPro you use.

#### STANDARD AND ENTERPRISE TRACK

for Standard or Enterprise Edition Users

This track is intended for SoftPro Standard or SoftPro Enterprise Edition users. Choose from any of the Standard & Enterprise-specific breakout sessions and any of the Universal breakout sessions to tailor the conference experience to your specific needs.

#### **SELECT TRACK**

for Users of SoftPro's Select Edition

This track is intended for SoftPro Select users. Choose from any of the Select-specific breakout sessions and any of the Universal breakout sessions to tailor the conference experience to your specific needs. With a dynamic offering of comprehensive sessions, it is designed to prepare Select users to more fully utilize the uniquely flexible customization features of SoftPro Select.

#### NOT SURE WHICH SOFTPRO EDITION YOU USE?

- 1. Open your SoftPro software.
- 2. If you see "ProForm Standard Edition" or "ProForm Enterprise Edition" in the top left window, you should register for the Standard and Enterprise Track.
- 3. If you see "SoftPro Select" in the mid-left area of the window, you should register for the Select Track.
- 4. Still not sure? Call SoftPro sales at 1-800-848-0143.

#### CAN'T DECIDE WHICH BREAKOUT SESSIONS TO ATTEND?

We've got you covered with exclusive post-conference access to recordings of many breakout sessions.

Back by popular demand... we are excited to offer pre-recorded versions of many breakout sessions that will be available exclusively to conference attendees for a limited time after the conference ends. If there's a breakout session you miss during the in-person event, or if you just want to go back and review a session you did attend, you will have access to a recorded version of some instructional sessions after the conference ends.

Note: Recordings will be available after the live event exclusively to conference attendees from April 21, 2025 - May 31, 2025 via the conference event app. Recordings of General Sessions, Roundtables, or Panel Sessions will not be available post-conference, so be sure to attend any of those sessions in-person. Please refer to the class schedule on pages 6 - 9 to see which sessions will have recordings available.

## **Exhibitors**

Be sure to visit the conference Exhibitors to learn more about the many SoftPro 360 integrated products and services. Look for information on how to enter exhibitor raffles and conference raffles. The more exhibitors you visit, the more chances you have to win awesome prizes! Exhibitor hours are:

• Thursday, April 11 7:30 am - 11:50 am and 1:00 pm - 5:10 pm

• Friday, April 12 7:30 am - 11:50 am

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## **UNIVERSAL**

#### **Getting Ready for an Audit** Thursday 11:00 AM - 11:50 AM

Audits... "That'll be fun," said no one ever. Audits never come at the best time. Do you find yourself running around trying to pull together all of the information that is required? Let us help you with that. Join us in this session as we walk you through what you can do to be prepared for a less stressful audit season.

#### **SQL Administration** REC

#### Thursday 11:00 AM - 11:50 AM

This course provides an in-depth exploration of SQL Server Administration focusing on essential practices for ensuring data integrity, availability, and performance. Participants will learn how to implement effective backup strategies, create maintenance plans, and configure SQL Server for optimal operation. Some experience with SQL Server and server administration is desirable, but even if you are not a technical person and want to learn more about to how to keep your operation in tip top shape, join us!

#### **Reports Roundtable**

#### Thursday 1:00 PM - 1:50 PM

SoftPro has extensive reporting capabilities. Join this roundtable discussion to learn how to harness the power of reporting to extract the data you need.

## descriptions are on pages

## for all SoftPro users

#### ClosinasLIVE REC Thursday 1:00 PM - 1:50 PM

Get a birds-eye view of how ClosingsLIVE can be utilized to securely track the status of your closings and communicate with contacts from your order. You can now solicit information from contacts through a new fillable forms feature, which will deliver the form along with the data back into

your ProForm order. Available on desktop or through a mobile app, ClosingsLIVE keeps the status of your closings at your fingertips!

#### **ClosingsLIVE Administration**

**Track Sessions** 

**Open to All Users** 

#### Thursday 2:00 PM - 2:50 PM

So, you've got this amazing tool in ClosingsLIVE, but you know there have to be administrative settings to make it even more effective. Join this session to learn key administrative components in ClosingsLIVE such us setting up web order entry and customizing the order form, using Fillable Forms, configuring templates for automation, user management, customizing email templates, and triggering workflow/tasks based on information in the SoftPro 360 queue.

#### SoftPro Resources at Your Fingertips REC

#### Thursday 4:20 PM - 5:10 PM

Do you ever wonder how to stay "in the know" of what your real estate software has to offer? Come to our session and learn all about the many resources SoftPro provides to our customers. Just a few examples will be: new products, additional training options and industry updates.

#### **Documents Roundtable**

#### Friday 11:00 AM - 11:50 AM

How are other SoftPro users making use of existing documents and customizing them to their needs? Join this roundtable discussion to help take your SoftPro documents to the next level.

#### MS Word Merge\* REC

#### Thursday 10:00 AM - 10:50 AM

Learn the ins and outs of programming custom MS Word Merge documents. This session includes instruction on document field codes, logic and document trees. You will learn how different types of logic accommodate multiple scenarios. We will also provide an overview of the MS Word Merge and ReadyDoc Managers. \*PREREQUISITE: Must have a good

understanding of MS Word and a working knowledge of SoftPro Standard or Enterprise editions.

#### Template Creation and Management REC Thursday 1:00 PM - 1:50 PM

Do you find yourself always changing or adding common information in your ProForm files? Learn how to create and update your templates to save yourself precious typing time and streamline your closing process.

#### The Benefits of Using Ledgers in ProTrust REG

#### Thursday 2:00 PM - 2:50 PM

Do you currently write a large number of checks to the same vendor from a number of different ProForm files? Were you aware that there is an easy way to save time, money and checks utilizing fee ledgers in ProTrust? Learn how to create, search for, transfer money to, and disburse fee ledgers in ProTrust.

STANDARD & ENTERPRISE **Standard or Enterprise Edition Users** 

#### ReadyDocs Manager REC Thursday 3:20 PM - 4:10 PM

This class will teach you how to customize your own User Tree using the ReadyDocs Manager to create folders and add custom folders and documents to the User Tree. You'll also learn how to manipulate folders and documents within the tree, how to add an existing SoftPro document to the User Tree, how to edit and/or delete folders, and how to verify document properties within the tree.

#### Tips, Tricks and Shortcuts for Standard & Enterprise REC Friday 10:00 AM - 10:50 AM

How familiar are you with utilizing and updating lookup tables? Did you know you can create or modify lookup tables? Were you aware that there are keyboard shortcuts that can help you move through your order without touching your mouse? Are you using the attachments and e-mail features in ProForm? Do you know how to update your ReadyDocs? Learn all this and more to enhance your experience in SoftPro Standard and Enterprise.

#### **SPUG 2025 CLASS SCHEDULE Thursday, April 10** 7:30-8:30 Breakfast, Registration & Networking 8:30-8:50 General Session: Welcome + Key Announcements + Don't Miss Sessions 8:50-9:50 General Session Keynote: TBA Reconciling Your Recording Charges REC Tracking Curative Items and Policy Creation REC Basics of Document MS Word Merge\* REC Custom Order Rules\* REC 10:00-10:50 Development\* 11:00-11:50 Tips, Tricks & Shortcuts REC SQL Administration REC Power BI Order Contact Maintenance REC Getting Ready for an Audit 12:00-1:00 LUNCH Template Creation & Management REC Intro to Logic Statements for Basic Order Tracking REC Reports Roundtable ClosingsLIVE REC Document Development\* Custom Reports Benefits of Using Ledgers in ProTrust REC 2:00-2:50 Basic Automation REC Advanced Automation\* REC ClosingsLIVE Administration Capabilities 2:50-3:20 Networking with Exhibitors and SoftPro Innovation Showcase Understanding Groups, Users & Permissions **REC** ReadyDocs Manager REC 3:20-4:10 What's New in Select + Custom Integrations Useful Reports to Gain 4:20-5:10 SoftPro Resources REC Funding Issues **REC** Advanced Automation & Business Insight Custom Order Rule Friday, April 11 7:30-8:30 Breakfast & Networking General Session: State of Our Industry - A Regulatory Update 8:30-9:20 9:20-9:50 General Session: Did You Know? + Announcements & Raffle Winners Tips, Tricks & Shortcuts for Basic Formulas REC Advanced Formulas REC SP Banking REC Documents in SPAdmin\* 10:00-10:50 Standard & Enterprise REC Template Creation and Management REC Advanced Commercial -Existing Liens Screen REC Documents Roundtable Post-Upgrade Configuration 11:00-11:50 Portfolio Settlements **REC** = Sessions that offer a pre-recorded version. \* = Sessions that have a prerequisite. **Standard & Enterprise Universal Sessions Select Track Sessions** All classes and schedules are subject to change.

descriptions are on pages

#### SELECT For SoftPro Select Edition Users

#### **Reconciling Your Recording Charges REC**

Thursday 10:00 AM - 10:50 AM

Have you been reconciling your recording fees? This session will walk you through the functionality on the recording fee reconciliation process whether you e-file, mail your recorded documents in to the recording office, or walk them through the recorder's door. Learn how to run and interpret the Recording Fee Reconciliation report and indicate in your orders that you have addressed any recording fee discrepancies. This process is done in ProForm, not ProTrust, so it is available to everyone with ProForm access.

#### The Basics of Document Development\*

Thursday 10:00 AM - 10:50 AM

In this session, we will dive into the basics of ReadyDoc development. We will explore items such as the Field Code Browser, differences between a ReadyBloc and a ReadyDoc, and a brief overview of ProDesign. We'll also cover Basic ReadyDoc development, including importing your new ReadyDoc and adding to a ReadyDoc Tree. \*PREREQUISITE: Must have working knowledge of MS Word.

## Tracking Curative Items and Policy Creation REC

Thursday 10:00 AM - 10:50 AM

Are you tracking Title Curatives (defects or clouds) on title? Did you know that SoftPro Select has a Policy Instruction screen that can do just that, as well as assist with Policy Creation? Join our Tracking Curative Items and Policy Creation session to see just how this works.

#### **Custom Order Rules\*** REC

Thursday 10:00 AM - 10:50 AM Learn all that Custom Order Rules can do for you. Require certain fields to be populated, set a value when certain conditions exist, and set fields as "read only" for users who should not have access. \*PREREQUISITE: Must have working knowledge of Python.

#### **Tips, Tricks & Shortcuts for** SoftPro Select REC

Thursday 11:00 AM - 11:50 AM

Did you know SoftPro just released an enhanced version of Select? Join this session for tips, tricks, and keyboard shortcuts as we explore the latest enhancements that are sure to elevate your SoftPro Select experience.

Thursday 11:00 AM - 11:50 AM

Power BI is a powerful tool that makes it easy to visualize and analyze your data. Join our demo to see how the SoftPro Select Power BI dashboard can help you make better decisions and share insights across your team, covering all aspects of an order's life from the time it was open, to the revenue it will generate.

#### **Order Contact Management REC**

Thursday 11:00 AM - 11:50 AM

Does vour Order Contacts list need a little TLC? Do you find that contacts are incomplete when it is time to disburse checks? Come and join us to learn the ins and outs of maintaining clean order contact lookup tables.

## Intro to Logic Statements for Document Development\*

Thursday 1:00 PM - 1:50 PM

In this document development session, we will dive into FOREACH Statements, Basic IF Statements, Nested IF Statements, IF statements with COUNT commands, and basic logic statements.

\*PREREQUISITE: Attended Basic Document Development session or prior experience in document development.

#### **Basic Order Tracking REC**

Thursday 1:00 PM - 1:50 PM

**Track Sessions** 

Open to All Users

Are you manually monitoring the status and closing of your orders? Would you like to start tracking your orders electronically? SoftPro Select's tasking can keep you informed about the order's journey, including production, processing, closing and post-closing tasks, all within the application. Learn how tasking can be used to track your orders.

#### **Custom Reports Capabilities**

Thursday 2:00 PM - 2:50 PM

Even though you have access to many reports in ŠoftPro Select, are you aware that you can also have reports built to suit your company's specific needs? Join this session to learn how to run and navigate reports, along with all the options available for custom reports.

#### Basic Automation REC

Thursday 2:00 PM - 2:50 PM

What is automation? How can you access ready-made automation processes? See how automation can aid in some of the routine aspects of your orders and obtain a basic understanding of the monitoring process. This class is a must for anyone who has never touched an automation process or wants to ensure you have the basics covered.

#### Advanced Automation\* REC

Thursday 2:00 PM - 2:50 PM

Are you ready to kick your automation up a level and think outside the wizard? In this advanced class, learn how you can use code snippets to leverage all the possibilities of automation. \*PREREQUISITE: Basic automation understanding.

#### What's New in Select + Custom **Integrations**

Thursday 3:20 PM - 5:10 PM

We will cover a lot of ground in this session, so hang on to your cowboy hat! In the first portion of this session we'll share what can be accomplished with SoftPro's unique integration and customization capabilities and how Select API can be leveraged to give your business the edge it needs to compete in today's market. We'll also highlight some of the exciting new functionality in Select. During the second portion of this session, we'll demonstrate how to put the latest and greatest Select features to work for you!

## Understanding Groups, Users and Permissions REC

Thursday 3:20 PM - 4:10 PM

Learn how to manage users' access to SoftPro Select features and functionality using the Users, Groups and Permissions managers in SPAdmin.

#### **Useful Reports to Gain Business Insights**

Thursday 4:20 PM - 5:10 PM

How familiar are you with the variety and abundance of reports available at your fingertips? SoftPro Select's default bundle contains over 200 reports already created for you! Join this session to gain insight on

#### Funding Issues REC

Thursday 4:20 PM - 5:10 PM

Contact codes are an essential part of how the register auto-balances in Select. When data on your document (CD/HUD/CSS) changes after funds have been receipted and/or disbursed, there is a possibility for balance issues. Join this session to learn how to troubleshoot register balance issues by understanding how Contact Codes affect funding.

#### **Advanced Automation & Custom Order Rules**

Thursday 4:20 PM - 5:10 PM

Bring your complex and "how-to" questions to this discussion-based session, where we'll demonstrate how automation and custom order rules can help optimize efficiency and accuracy for your organization.

#### SoftPro Bankina REC

Friday 10:00 AM - 10:50 AM

Learn how the SoftPro Banking platform allows you to securely send and receive wire transfers and upload Positive Pay files from a network of integrated banks across the U.S.

#### **Documents in SPAdmin\***

All classes and schedules are subject to change.

Friday 10:00 AM - 10:50 AM

Is organization of documents on your

documents you have created, and develop a customized Document Tree in SoftPro \*PREREQUISITE: Attended Basic Document Development session or prior experience in document development. Basic Formulas REC Friday 10:00 AM - 10:50 AM Learn how to create and read formulas using SoftPro's formula editor for copying

#### like to polish your basic knowledge. **Advanced Formulas REC**

Friday 10:00 AM - 10:50 AM

Learn advanced methods of creating formulas using SoftPro's formula editor. Prerequisite: Must have a basic understanding of formulas.

data to other fields or creating due dates

for tasks. This session is a must if you have

never touched a formula before or would

order to customize them. You'll also learn how to add custom fields, properly import

#### **Existing Liens Screen REC**

Friday 11:00 AM - 11:50 AM

Do you have a need to produce Assumptions, Modifications or Subordinations? Do you track releases for payoffs? Learn the ins and outs of the Existing Liens screen with custom

documents and SoftPro 360 integrations to utilize it to its fullest potential.

#### **Advanced Commercial -Portfolio Settlements**

Friday 11:00 AM - 11:50 AM

Does your organization conduct portfolio settlements? Do you ever wish you can pull together multiple orders into one large closing statement? Learn how to effectively set up complex commercial orders to pull together into a single customized Portfolio Settlement Statement. NOTE: This session will illustrate how a custom statement would look. Because of the highly customized nature, the Portfolio Statement is not available in the default package.

## Template Creation and Maintenance REC

Friday 11:00 AM - 11:50 AM Do you find yourself always

changing or adding common information in your ProForm files? Learn how to create and update your templates to save yourself precious typing time and streamline your closing process.

#### Post-Upgrade Configuration Friday 11:00 AM - 11:50 AM

Do you know what you need to do to plan for an upgrade? What needs to be considered and planned for? Join us for this session to discuss what you can do in advance and what you need to do post-upgrade to ensure a successful upgrade and that you are taking full advantage of everything new available to you. Don't miss out and leave efficiencies on the table!

#### **SPUG 2025 CLASS SCHEDULE Thursday, April 10** 7:30-8:30 Breakfast, Registration & Networking 8:30-8:50 General Session: Welcome + Key Announcements + Don't Miss Sessions 8:50-9:50 General Session Keynote: TBA Reconciling Your Recording Basics of Document Tracking Curative Items and MS Word Merge\* REC Custom Order Rules\* REC Charges REC Policy Creation REC Development\* 11:00-11:50 Tips, Tricks & Shortcuts REC Power BI SQL Administration REC Order Contact Maintenance REC Getting Ready for an Audit 12:00-1:00 LUNCH Template Creation & Intro to Logic Statements for Basic Order Tracking REC ClosingsLIVE REC Reports Roundtable Management REC Document Development\* Benefits of Using Ledgers in ProTrust REC Custom Reports Advanced Automation\* REC ClosingsLIVE Administration Basic Automation REC Capabilities 2:50-3:20 Networking with Exhibitors and SoftPro Innovation Showcase Understanding Groups, Users & Permissions REC 3:20-4:10 ReadyDocs Manager REC What's New in Select + Custom Integrations Useful Reports to Gain 4:20-5:10 SoftPro Resources REC Funding Issues REC Advanced Automation & Business Insights Custom Order Rule: Friday, April 11 7:30-8:30 Breakfast & Networking 8:30-9:20 General Session: State of Our Industry - A Regulatory Update General Session: Did You Know? + Announcements & Raffle Winners 9:20-9:50 Tips, Tricks & Shortcuts for Basic Formulas REC Advanced Formulas REC Documents in SPAdmin\* 10:00-10:50 SP Banking REC Standard & Enterprise REC Advanced Commercial -Template Creation Documents Roundtable Existing Liens Screen REC Post-Upgrade Configuration 11:00-11:50 and Management REC Portfolio Settlements **REC** = Sessions that offer a pre-recorded version. \* = Sessions that have a prerequisite. Standard & Enterprise **Universal Sessions Select Track Sessions**

#### SPECIAL EVENT: BROADWAY BASH @ OLE RED





## BROADWAY BASH @ OLE RED NASHVILLE 300 Broadway, Nashville, TN Thursday, April 10 from 6:30 PM - 9:30 PM

A trip to Nashville wouldn't be complete without some live music in a country bar on Broadway! Don't worry... we've got you covered with a private event exclusively for registered conference attendees. We'll be right in the middle of Broadway at Blake Shelton's Ole Red country bar. So, dust off those cowboy boots and join us Thursday evening for a toe-tapping good time. We'll have plenty of food and libations and, of course, a live country band!

Ole Red is just a 13 minute stroll down Broadway from the Grand Hyatt Nashville. We'll also have shuttle buses running from the hotel beginning at 6:10 PM.

## SoftPro Golf Outing (Optional)

#### SoftPro Golf Outing

Wednesday, April 9, 12:30 PM Tee Off General's Retreat Golf Course at Hermitage

Tee off the conference at the General's Retreat at Hermitage Golf Course. Built in 1986 by architect Gary Roger Baird, General's Retreat (12 year host of the LPGA Sara Lee Classic) is set along the Cumberland River and features a variety of tee placements appealing to golfers of all abilities.

Fees for the golf outing are \$225 per player and include:

- Green & Cart Fees
- Club Rental
- Boxed Lunch

When registering for the SoftPro golf outing, be sure to list names and handicaps of all players.



## DEADLINE FOR REGISTRATION: FRIDAY, MARCH 7, 2025

# Register online now at <a href="https://www.SoftProCorp.com/SPUG">www.SoftProCorp.com/SPUG</a> and click on 'Register Now.'



#### **REGISTRATION FEES**

CONFERENCE REGISTRATION: \$695.00 PER PERSON (BY 1/10/25)

\$795.00 PER PERSON (1/11/25-2/14/25) \$895.00 PER PERSON (AFTER 2/14/25)

Includes Wednesday Evening Opening Cocktail Reception and Banquet, all conference sessions, breakfast and lunch Thursday, breakfast Friday, T-Shirt and BROADWAY BASH @ OLE RED.

#### SPOUSE BANQUET REGISTRATION: \$225.00

For spouse/guest admission to the Wednesday Evening Opening Cocktail Reception and Banquet and BROADWAY BASH @ OLE RED, add a spouse registration. All conference events and activities are adults-only.

#### GOLF OUTING (optional): \$225.00 PER PLAYER

12:30 PM Tee Off on Wednesday, April 9 at General's Retreat Golf Course at Hermitage. Golf Outing includes green fees, cart fees, rental clubs, and boxed lunch. Details on page 10.

Registration and full payment must be received by **Friday, March 7, 2025**. Cancellations received in writing prior to March 31, 2025 will receive a full refund.

NOTE: Conference Registration does NOT include hotel accommodations. Make your hotel reservations directly with Grand Hyatt Nashville by **Friday, March 7, 2025**. Please see page 12 for accommodation rates and details.



Questions: Call (800) 848-0143 | E-mail: SPUG@softprocorp.com Information available online at <a href="https://www.softprocorp.com/SPUG">www.softprocorp.com/SPUG</a>

## **Accommodations**

Rooms are available on a first-come, first-served basis. Please make your room reservation immediately after registering for the conference. While the resort reservation cutoff date is **Friday, March 7, 2025**, rooms may sell out in advance of that date.

#### **Grand Hyatt Nashville Room Rates:**

Run of House (Single or Double Occupancy): \$319.00/nt
Additional Person: \$25.00/nt

The Group Room Rates are subject to applicable sales taxes, currently 16.25% plus \$2.50 city tax and are subject to change without notice.

Each individual room reservation must be confirmed and guaranteed by the attendee with a deposit equal to the full price of the room for one night.

Cancellations must be made by 11:59 PM Hotel Time 2 days before arrival or pay one night room charges.

**Subject to availability**, rooms may be reserved at the Group Room Rates for the three days before and three days after the meeting dates.

#### Check-In/Check-Out

Guest accommodations will be available after 4:00 PM on arrival day. Guest checkout is by 11:00 AM on departure day.

#### Reservations

To make a Room reservation at the preferred group rate, use the SoftPro Hotel Room Registration link:

## SOFTPRO-GRAND HYATT NASHVILLE RESERVATIONS

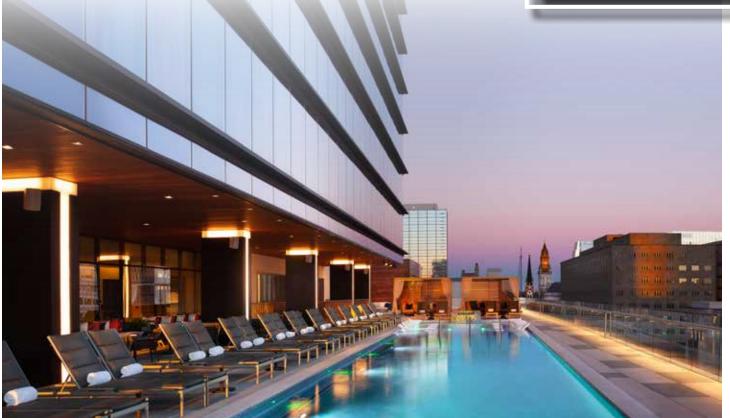
Or, you may make a reservation by calling Grand Hyatt Nashville Reservations at **615-622-1234**.

When making reservations over the phone, be sure to refer to the group name **SoftPro 2025 User Group Conference** along with the group code **G-SPU1**.

#### **Questions?**

If you have questions or would like more information, please visit <a href="https://www.hyatt.com/grand-hyatt/en-US/bnarn-grand-hyatt-nashville">https://www.hyatt.com/grand-hyatt/en-US/bnarn-grand-hyatt-nashville</a>.





## Location & Transportation

#### **Grand Hyatt Nashville**

1000 Broadway Nashville, Tennessee 37203 615.622.1234

#### **Nearest Airport**

Nashville International Airport (BNA) is the closest international airport to the hotel and is just 9 miles (approximately 15-20 minutes) from the hotel.

#### **Ground Transportation and Parking**

Valet Parking is available to conference attendees at 20% off the overnight rate (currently \$60/night). Self-parking is not available.

If you will not have a vehicle, ride share options such as Uber or Lyft are readily available for airport transfers.





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